

# Corporate Finance - Private Equity

Every business needs an individual approach



As one of the UK's leading specialist corporate finance advisers on private equity deals, RSM Tenon is committed to ensuring that management teams, private equity investors, debt providers and corporates benefit fully from our in depth knowledge and experience.

We can advise on the following areas:

- Management buy outs
- Management buy ins
- Institutional buy outs
- Financial, commercial and management due diligence
- Public to privates
- Buy and builds
- Development capital
- Exit strategies
- Cross border deals
- Direct portfolio sale and acquisition advice

RSM Tenon specialises in advising businesses in the mid-market. We understand entrepreneurs and have built our business specifically to help you achieve your goals.

Our Corporate Finance team covers the whole of the UK and is supported by other RSM Tenon team members, across all service lines, working together to provide tailored solutions to meet your specific needs.

For Vendors considering a sale to a private equity backed management team, we support you throughout the process helping you achieve your goals and ensuring a robust process including:

- Detailed feasibility review and deal initiation
- Tax planning
- Project management
- Post sale wealth management

For management teams or corporates looking to access private equity investment, our aim is to add value from our very first meeting with you through to the successful completion of a transaction. We offer open and realistic advice on:

- The private equity process - what's involved?
- Deal initiation/negotiation with the Vendor
- Possible deal structures and funding options
- Equity and debt fundraising
- Tax planning
- Project management through to completion

For private equity backed corporates, we provide a comprehensive range of services for the Company and its stakeholders including advice on:

- Strategy reviews
- Grooming for exit
- Deal initiation (including International)
- Acquisitions and divestitures
- Refinancing and restructuring
- Tax planning
- Exits
- Post sale wealth management

Our Transaction Services team works with private equity houses, debt providers and corporates to tailor an appropriate programme of work for each assignment to satisfy your requirements and add value to the acquisition process. Our Transaction Services offering encompasses:

- Financial due diligence
- Tax due diligence
- Commercial due diligence
- Management due diligence

### Why choose RSM Tenon?

RSM Tenon is regarded as one of the most progressive and entrepreneurial professional services firms in the UK today. With leadership in the provision of business advisory, risk management, tax, recovery and financial management services, we are the UK's 7th largest accounting firm with a fee income of £250m, employing nearly 3,000 people with offices in all major commercial centres across the UK.

We are the UK member of RSM International, the 6th largest global accounting network with over 730 offices in more than 70 countries. As such, we have strong links with partners across the globe to aid cross-border deals. In the US this includes McGladrey Capital Markets LLC and their dedicated private equity group.

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For more information, please contact:

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